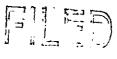
Estimating the UNE-P to DS1 Crossover State MO

| State | | | | | |
|-------------------|-----------------------------------------------|--------------------------|-----------|--------------------------|---------------------|
| Crossover by Zone | Monthly DS1 CPE + Network + DS1 Cost | Monthly UNE-P Cost | Crossover | % of Loops In Zone | Weighted Average |
| Zone 1 | \$229.68 | \$17.10 | | | 7.1 |
| Zone 2 | \$234.07 | \$23,34 | 10.0 | 31.0% | 3.1 |
| Zone 3 | \$235.72 | \$25.77 | 9.1 | 8.0% | 0.7 |
| Zone 4 | \$229.87 | \$22.05 | 10.4 | 9.0% | 0.9 |
| | | | | Total | 12 |

| Calculation of Monthly | | | | | Amortized |
|-----------------------------------|------|----------|-----|---------|------------------|
| Amortized CPE and Marketing | | | | | Monthly |
| Costs | Tot | al Costs | | NPV | Cost |
| CPE Investment | \$2 | ,212.70 | | | \$32.16 |
| CPE Installation | \$ | 94.89 | | | \$4.48 |
| CPE Removal | \$ | 52.25 | | \$41.42 | \$1.96 |
| CPE Maintenance | \$ | 17.42 | | | \$0.82 |
| Marketing | \$ | 625.00 | | | \$2 <u>9.</u> 51 |
| Total Monthly Amortized CPE and | | | | | |
| Marketing Costs | | | | \$64.45 | |
| Calculation of Monthly Amortize | d Ne | etwork C | ost | 5 | |
| Multiplexing | \$ | 107.14 | | \$1,79 |] |
| Total Monthly Amortized Network C | Cost | S | | \$1,79 |] |
| Monthly DS1 Switching and | Γ | | | | |
| Transport Costs (Assuming 12 | | | | | 1 |
| VGE) | | | \$ | 40.60 | 5 |



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| r | <u> </u> | | | • | | Γ- | | | Monthly | | |
|--------------------------------|----------|---------------|----|----|------|----|------------|-----------|-----------|-----------|----------|
| | | | | | | 1 | | NPV of | Amortized | | Total |
| | } | I | | | | 1 | | Disconnec | Disconnec | Monthly | Monthly |
| | 1 | i | | | | D | isconnecti | tion | tion | Amortized | DS1 Loop |
| UNE DS1 Loop Rates | | ; | NF | RC | | or | n Charge | Charge | Charge | NRC | Cost |
| Zone 1 | \$ | 91.06 | \$ | 10 | 2.47 | \$ | - | \$0.00 | \$0.00 | \$4.84 | \$95.90 |
| Zone 2 | \$ | 95.45 | \$ | 10 | 2.47 | \$ | ; - | \$0.00 | \$0.00 | \$4.84 | \$100.29 |
| Zone 3 | \$ | 97.10 | \$ | 10 | 2.47 | \$ | - | \$0.00 | \$0.00 | \$4.84 | \$101.94 |
| Zone 4 | \$ | 91.25 | \$ | 10 | 2.47 | \$ | · - | \$0.00 | \$0.00 | \$4.84 | \$96.09 |
| Loop Cross Connection Cost Per | | | | | | | | | | | |
| DS1 Connection | | <u>\$9.00</u> | \$ | 6 | 0.04 | | | | | \$2.84 | \$11.84 |

| UNE-P Rates | MRC |
|-------------|---------|
| Zone 1 | \$16.60 |
| Zone 2 | \$22.84 |
| Zone 3 | \$25.27 |
| Zone 4 | \$21.55 |

| | DS-3 | DS-3 | DS-3 | | | | | | |
|-----------------------------------------|----------|----------|---------|---------|-----------|----------|----------|--|--|
| | Special | Special | Special | | Monthly | Total | Per-DS1 | | |
| | Access | Access | Access | | Amortized | DS-3 | Backhaul | | |
| DS-1 Backhaul Charges | Fixed | Per-Mile | Mileage | DS3 NRC | NRC Cost | Backhaul | Cost | | |
| Backhaul | \$384.98 | \$39.15 | 3 | \$0.00 | _\$0.00 | \$502.43 | \$17.94 | | |
| January 24, 2004 Date 2-03-0 Rptr 45 | | | | | | | | | |

Missouri Crossover Analysis

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|---------------------------------|----|----------|----|------------|-----|----------|
| UNE-P NRCs | | First Ad | | Additional | | ne Total |
| 2 W Analog Loop | \$ | 19.55 | \$ | 8.32 | \$ | 111 07 |
| Analog Switch Port | \$ | 1.27 | \$ | 1.27 | \$ | 15.24 |
| Total | 1 | | | | \$ | 126.31 |
| Monthly Amortized Rate for 12 | 7 | | | | ļ — | |
| Lines | | | | | _ | \$5.96 |
| Monthly Amortized Rate per line | | | | | \$ | 0.50 |

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| Investment | T | | | | | |
|--------------------------------------------------|-----|----------|----|-------|-----|-------|
| Customer Premises Equipment ("CPE") | | | | | | |
| Purchase Price of a T1 Channel Bank and | | | | | | |
| Battery_Backup | \$3 | ,161.00 | | | | |
| Discount off of Purchase Price | | 30% | | | | |
| Discounted Price of T1 Channel Bank and | Ţ | | | | | |
| Battery Backup | \$2 | ,212.70 | | | | |
| Network Investment | | | | | | |
| Cost Per DS1 for One 1:3 Multiplexer | \$ | 107.14 | | | | |
| Network Equipment ACF | | 0.200 | | | | |
| CLEC Cost of Capital | | 12.32% | | | | |
| Monthly DS1 Switching and Transport costs | Τ | | | | | |
| (assuming 12 VGE) | \$ | 40.60 | | | | |
| CPE Economic Life | | 120 | | | | |
| Non Recurring Costs | | | | | | |
| Amortization Period for NRC in Months | | 24 | | | | |
| CPE Installation Costs | Ho | urs | Ra | te | Tot | al |
| Total Installation Cost | | 2 | \$ | 47.45 | \$ | 94.89 |
| CPE Removal Costs | | | | | | |
| Total Removal Cost | Γ | 1 | \$ | 52.25 | \$ | 52.25 |
| CPE Maintenance Costs | | | | | | |
| Frequency of Maintenance Visits in Years | | 3 | | | | |
| Average Maintenance Visits Per Year | 0. | 33333333 | | | | |
| Travel and Labor Hours per Maintenance Visit | | 1 | | | | |
| Average Annual Maintenace Cost | Ho | urs | Ra | te | To | al |
| | 0. | 3333333 | \$ | 52.25 | \$ | 17.42 |
| Additional DS1 Marketing Costs (Assuming 12 VGE) | \$ | 625.00 | | | \$ | |